

Top 10 Costs

PART 7: GENERAL SURGERIES



WHERE DOES OUR MONEY GO?

What Does It Include?

Let's begin with what general surgeries do not include, which are orthopedic surgeries (such as knee, hip, or shoulder replacements), or specialty surgeries involving the spine, brain, or heart.

General Surgeries include a lot of internal organ surgeries such as appendectomies, kidney, spleen, gallbladder, liver, pancreas, hernia, colon, esophageal and breast surgeries.

Why Is It Important?

- This is a category that is very important to your plan because as everything is rising in cost, general surgeries are too. Not only are incomes impacted, there is also a wide range of surgeon and facility quality that effects health outcomes, too.

What Are We Doing About It?

Now that we know how costly it is in terms of money and time, the question is, "what are we doing about it?"

Let's take a look at the options by comparing what happens in a status quo carrier-controlled plan vs. a company-controlled plan such as Hero.



Status Quo

Surgeon Scores

The doctors you are seeing in the hospital are not all the same quality, and your PPO is not sharing the surgeon scores with you.

Facility Scores

Nor do they share facility scores. Facilities are scored by hospital monitoring organizations as A+, A, B, C, D based on cleanliness, infectious diseases, and other metrics. These scores are not shared with you by your PPO.

Hidden Costs

Despite the rule changes and the transparency laws that are in place, many hospitals are not compliant and if they are, they are hiding the data or making it very difficult for the average person to figure out how much it will actually cost.

Hero

1

Top 2%

We start with data – we have performance data for all providers across the country and share that with your members and we only recommend the top 2% of providers.

2

A+/A

We don't want to send your employees to a B or C facility, we want to send them to an A or A+ facility with zero or close-to-zero infection rates. Ambulatory Surgery Centers are within a short drive for nearly everyone and have the best doctors and care teams.

3

30%-50% Less

You can pay full price with a status quo plan and expect to receive average care, or you can pay 30%-50% less for better care with Hero's direct contract.

To free yourself from your Carrier-controlled Plan, visit herohealthplans.com